

START HERE — Six Checks Before Approving a Fabric

BEFORE APPROVING A FABRIC:

SIX BUYER CHECKS

A distinctive fabric is only useful when the production route is equally reliable.

- 1. Construction, hand, drape and intended end use
- 2. Repeatability, yarn availability and production capacity
- 3. MOQ, current stock and colour options
- 4. Target cost and realistic production timing
- 5. Quality, performance and testing requirements
- 6. Lot-level documentation, certification boundaries and supportable claims

ARNIA connects textile selection with a realistic Lombardy-based sourcing and production route.
Which of these six checks is currently the main sourcing constraint for your team?

From SWATCH to SOURCING DECISION

A Practical Fabric-Approval Framework for Buying and Product-Development Teams

Before a fabric moves from inspiration to sampling or bulk production, align four connected decision areas.

PRODUCT & END USE	• Garment category, season and target market
	• Construction, weight, width, hand, drape and stretch
	• Colour, finish, performance and care requirements
COMMERCIAL FIT	• Target fabric price or target cost range
	• Required metres per colour and total quantity
	• MOQ, current stock, colour options and possible surcharges
PRODUCTION & CONTINUITY	• Yarn and raw-material availability
	• Sampling, stock-supported or custom-development route
	• Repeatability, production capacity, realistic timing and re-order continuity
QUALITY & DOCUMENTATION	• Required tests and acceptance criteria
	• Technical data, composition and origin documentation
	• Certification, compliance and lot-level evidence, where applicable

SOURCING READINESS

READY TO SAMPLE
End use, quantity, target cost, timing and sourcing route are aligned.

REVIEW REQUIRED
The fabric is promising, but one or more commercial, technical or documentary variables still require confirmation.

HIGH SOURCING RISK
Approval relies mainly on an image or isolated swatch, without confirmed repeatability, MOQ, capacity, timing or documentation.

WHAT IS CURRENTLY BLOCKING APPROVAL?
Availability · Target Cost · MOQ · Repeatability · Timing · Testing · Documentation

How ARNIA TEXTILE FASHION can Support

- Work from a creative brief, physical swatch, archive reference or image
- Identify collection, stock-supported or custom-development options
- Check current availability, technical MOQ, colour possibilities and repeatability
- Define realistic sampling and production timelines after technical review
- Coordinate technical data, testing and lot-specific documentation
- Identify alternative sourcing routes when an existing quality, material or supplier is no longer available

Start Your Fabric or Sourcing Project with ARNIA TEXTILE

ARNIA will review the information and identify the most realistic sourcing route for the selected product, quantity and target market.

👉 **SEND A FABRIC or SOURCING BRIEF:**
https://madeinitaly.social/textile/

Availability, technical feasibility, timing, pricing and documentation are confirmed project by project after review.

PREPARE A USEFUL FABRIC REVIEW - Please include:

- Reference image, physical swatch or existing article code
- Intended garment category and end use
- Composition, weight and width, if known
- Required metres per colour and total quantity
- Target fabric price or target cost range
- Target launch or delivery window
- Required tests, certifications or compliance documents



Certification and marketing claims depend on the material, article, production lot, technical MOQ, Chain of Custody and applicable standard.

Availability, feasibility, timing, pricing and certification pathways are confirmed project by project after technical review.

ARNIA TEXTILE FASHION / *Società Cooperativa Sociale Made in Italy* - Via G. Serbelloni, 1 – 20122 Milano (MI) – ITALY
info.arnia@madeinitaly.social WhatsApp +39 3484422956 ARNIA Textile AI Assistant | MOQ, Sampling, Lead Times