

TALENT SUPPORT TO SCALE

*Build brilliance
Scale faster*



WHAT WE DO

We help Founders and C-Suite leaders build the teams that drive growth - supporting GTM, Product and Engineering hiring across the SaaS start-up and scale-up ecosystem. Collaboration is central to every Quanta partnership. We operate with a transparent, data-informed approach that gives leadership teams clarity and confidence throughout the hiring process.

US & European Reach



Deep global networks across the start-up SaaS ecosystem, with particular strength in the US and European markets.

Start-Up Specialists



We place GTM, Product and Engineering people into SaaS startups and scaleups.

Founder-Led Delivery



You work directly with Ben and his delivery team. 20 years of specialist recruitment experience.

Embedded Partnership



We operate as an extension of your team, aligned to culture and goals - not a resume vendor.

HOW WE WORK

Our support adapts as you grow - leading individual strategic hires, building key teams, or operating as an embedded extension of your organisation.

01



Task Assignment

We act on your behalf to build a team that fits your scale-up goal and hiring strategy.

02



Exclusive Hiring

We handle the full talent search, end-to-end, ready for you to interview and decide.

03



Talent Pooling

We keep you aware of standout talent that benefits your long-term growth pipeline.

04



Brand as Employer

We support and grow your employer brand alongside delivering the hires that matter.

05



Win Together

A great candidate experience and a positive outcome for all parties - every time.

WHAT'S INCLUDED

A full-service partnership - we take total ownership of the end-to-end hiring process, so your team stays focused on building and selling.



Interview mentorship & coaching



Market intelligence & talent reports



Brand & employer positioning



Social media advertising



Diversity & inclusion



Employment checks



Pre-onboarding & onboarding support



Ongoing engagement with all hires



Inbound applicant management



Offer management & negotiation



Talent pipelining for future roles



Total ownership of hiring

TRUSTED BY

 Simplifai pistachio Secaro Edgefolio Revelate Aloudable MONOLITH MIXMOVE AIRBOX
systems econsult

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 Secaro

“Quanta found us great salespeople across our different entities. The process was easy and fast. I would definitely recommend them.”

Kevin Brady - CRO, Secaro

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 Simplifai

“Quanta have helped level up our team by finding us exceptional people including our Country Manager for the UK. They’re my go-to for all things recruitment.”

Artem Gonchakov - CEO, Simplifai

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 pistachio

“We chose Ben and Quanta because he quickly understood what we’re about and who’d succeed with us.”

Joe Jones - CEO, Pistachio

LET'S TALK

Quanta scales your team, your strategy, and your success.

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Ben Lucas • Founder & Talent Partner

